

schedule

Monday, April 19	Set-up of Vendor Exhibits 2-4 pm If necessary: Set-up on Tuesday, April 20: 6:30- 7:45 am
Tuesday, April 20	
7:00 am- 8:15 am	Continental Breakfast (Upper East & SE Concourse)
8:00 am-	Keynote Address (Stands - Concourse Level)
9:00 am-	Vendor Exhibits Open (Arena Floor)
9:00 am- 11:00 am	New Initiatives: Competitive Sourcing (Tack Room)
9:00 am- 11:00 am	Doing Business with the Government (For Newcomers) (Paddock Room)
9:30 am - 11:30 am	One-On-One Counseling (Winner's Circle Lounge)
11:30 am- 1:00 pm	Lunch (Upper East & SE Concourse)
12:30 pm- 2:30 pm	GSA Schedules - Who needs them, and are they significant? (Tack Room)
12:30 pm- 2:30 pm	How to Market to Large Business Prime Contractors (Paddock Room)
1:00 pm- 3:00 pm	One-On-One Counseling (Winner's Circle Lounge)
3:00 pm-	Vendor Exhibits Breakdown

invitation

The Directors of the Office of Small and Disadvantaged Business Utilization and the Federal Small Business Technology Council request your participation in the 14th Annual OSDBU Procurement Conference for Small, Minority, Service-Disabled Veteran-Owned, Veteran-Owned, HUB Zone, and Women-Owned businesses and Federal Agency Prime Contractors.

This event will be held on Tuesday, April 20, 2004 at the Show Place Arena in Upper Marlboro, Maryland (14900 Pennsylvania Avenue) from 8:00 am to 3:00 pm. More than 40 agencies of the Federal Government will be available for one day only at this conference. This event features exhibits, seminars, and one-on-one counseling in a pre-arranged 15-minute format.

Participating firms will have the benefit of marketing their products/services to on-hand procurement representatives.

The conference and seminar portion of the day's events will consist of various educational forums conducted by Federal government agencies to provide information to firms about important new programs and policies within the Federal government which will affect their present and future business.



Federal Small Business Technology Council, Inc.
"A Non-Profit Advocate for Small Business & Technology"
10810 Guilford Road, Suite 106
Annapolis Junction, Maryland 20701
(800) 878-2940 (301) 206-2940
(301) 206-2950 FAX
Email: bj1@fbcdh.com
<http://www.osdbu.gov/>



Tuesday, April 20, 2004
The Show Place Arena
Upper Marlboro, Maryland

<http://www.osdbu.gov/>

A National Conference Fostering
Business Partnerships between
the Federal Government;
its Prime Contractors;
and Small, Minority,
Service-Disabled Veteran-Owned,
Veteran-Owned, HUB Zone and
Women-Owned Businesses.

conference sponsors

Current Sponsors:



Computer Frontiers, Inc.

Sponsorship Opportunities:

Platinum Sponsor.....\$5,000.00

Gold Sponsor.....\$3,000.00

Silver Sponsor.....\$2,000.00

General Sponsorship Opportunities....\$1,500.00*
(per Co-Sponsorship*)

Choose one of the following:

- 1) Co-Sponsor - Exhibit Listing/Conference Program
- 2) Co-Sponsor - Breakfast Break
- 3) Co-Sponsor - Lunch Break
- 4) Co-Sponsor - Soda & Water Break
- 5) Co-Sponsor - Shuttle Bus Service
- 6) Co-Sponsor - Seminar Room (Paddock Room)
- 7) Co-Sponsor - Seminar Room (Tack Room)
- 8) Co-Sponsor - Carpeting / Pipe & Drape
- 9) Co-Sponsor - Conference Notepads
- 10) Co-Sponsor - Conference Brochure (final version)
- 11) Co-Sponsor - Conference Bags

If you are interested in becoming a Sponsor,
contact Bob Jeffers at the
Federal Small Business Technology Council
on 1-800-878-2940, ext. 226
or bj1@fbcbdb.com.

participating government exhibitors

Agency for International Development
Board of Governors of the Federal Reserve System
DC Government
Defense Information Systems Agency
Defense Logistics Agency
Department of Agriculture
Department of the Army
Department of Commerce
Department of Defense
Department of Education
Department of Energy
Department of Health & Human Services
Department of Homeland Security
Department of Housing & Urban Development
Department of the Interior
Department of Justice
Department of Labor
Department of State
Department of Transportation
Department of the Treasury
Department of Veterans Affairs
Environmental Protection Agency
Executive Office of the President
Fairfax County Economic Development Authority
Federal Deposit Insurance Corp.
General Services Administration
George Mason University PTAP
Maryland Department of Transportation
Maryland Judiciary
Maryland PTAP
Maryland Secretary of State
Minority Business Development Agency
Missile Defense Agency
National Aeronautics & Space Administration
National Guard Bureau
National Industries for the Blind/JWOD
National Institutes of Health
National Science Foundation
Nuclear Regulatory Commission
Office of Naval Research
Pentagon Renovation Program
Small Business Administration
Social Security Administration
US Postal Service
Washington METRO
Washington Suburban Sanitary Commission

registration information

Tuesday, April 20, 2004.

8:00 am to 3:00 pm

The Show Place Arena
14900 Pennsylvania Avenue
Upper Marlboro, MD 20772-4150

General Conference Registration Fee:
Through April 5, 2004: \$100.00
April 6, 2004 & After: \$150.00
(Includes Continental Breakfast & Lunch Buffet)

FEDERAL GOVERNMENT PERSONNEL
ADMITTED AT NO COST

Exhibit Fee:
Tables are pre-assigned. To select a table go to:
www.fbcinc.com/osdbu/floor_diagram.pdf

Includes: 1 Table Space (5' x 2.5'), 1 Company Sign

Small, Minority, Service-Disabled
Veteran Owned, Veteran-Owned
HUB Zone, & Women-Owned businesses- \$199.00
(includes one representative*)

Prime Contractors- \$499.00
(includes 2 representatives*)

7 amps of electricity- \$20.00/table

Analog Phone Line- \$50.00/table

*Additional participants must pre-register
by paying the General Conference Registration Fee
(\$100/person through 4/5, \$150/person 4/6 & after).
Firms must register all attendees individually.

Exhibitor Contract & Payment must be received by:
5:00 pm EDT, Monday, April 5, 2004.

For On-Line Registration or More Information:
<http://www.osdbu.gov/>

Please direct all inquiries to:
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